



Corporate Profile

TYPE OF WORK PERFORMED

| | | |
|----------------|-----------------------------|-----------------------------|
| Process Piping | Prefabrication | Engineering Design/Build |
| HVAC | High Purity Orbital Welding | In-House CAD / 3-D Drafting |
| Plumbing | Clean Room Piping | QA/QC |

SPECIAL EXPERTISE

| | | |
|--|---|-----------------------|
| Orbital Welding | Prefabrication | Specialty Fabrication |
| Medical Gas Piping | Welding Qualifications to ASME Section IX | |
| In-house Level II NDT Weld Inspection Capabilities | | |

PROCESS WORK

We are noted for our major process work. Depending on the requirements of the project and the industry, we use stainless steel, glass, fiberglass, copper, PVC, Teflon lined piping systems, or whatever piping material is most appropriate for the project at hand.

FABRICATION

Piping fabrication is a key component of Armistead's project management philosophy, and our project teams employ prefabrication whenever possible on all jobs. It not only offers savings to our customers, but also provides us with a competitive edge and scheduling advantages.

MAJOR MARKETS SERVED

| | | |
|---------------------------------------|----------------|-------------|
| 80% Private Sector, 20% Public Sector | | |
| Industrial | Pharmaceutical | Healthcare |
| Utility | Manufacturing | Hi-Tech |
| Educational | Commercial | Hospitality |

PROJECT SIZE

\$100,000 to \$30,000,000

AFFILIATE COMPANIES

Armistead Mechanical, Inc. Services
 MSCA GreenSTAR Certified HVAC/R Commercial Service and Maintenance
 Acorn Plumbing & Heating, Inc.
 Light Commercial and Residential Plumbing/Heating

GEOGRAPHIC AREA OF OPERATIONS - OFFICE LOCATIONS

New Jersey, New York Hudson Valley, Southern Connecticut, Eastern Pennsylvania
 Waldwick, NJ Corporate HQ, Fabrication Shop, Armistead Mechanical, Inc. Services
 Windsor, NJ Central and Southern NJ Office and Shop
 Newburgh, NY Hudson Valley Office and Fabrication Shop, Armistead Mechanical, Inc. Services and Acorn Plumbing & Heating, Inc.



TYPE OF ORGANIZATION AND OWNERSHIP

Corporation - Incorporated in New Jersey
Family-owned - almost 100 years in business, fourth generation

Current owners since 1987:
Robert T. President, P.E. -CEO and President
Kevin T. Armistead - COO and Secretary/Treasurer

LICENSES

NJ Master Plumber Lic #7130 NJ Master HVAC Lic #2943 Rockland Co. NY Lic #730
NJ Professional Engineer Lic #23272
NY Professional Engineer Lic #56872

SUBCONTRACTED WORK

25% of work is subcontracted:
Sheet metal, Insulation, Rigging, Controls, Passivation, Balancing, Coring

LABOR HIRING

Union Plumber, Pipefitters, Steamfitters, and HVAC/R Service Technicians
Signatory to UA National Agreements

TECHNICAL STAFF

| | |
|----------------------------|---------------------|
| Professional Engineers - 3 | Drafting - 5 |
| Project Managers - 10 | Superintendent - 2 |
| Estimators - 5 | General Foreman - 3 |
| Safety Manager - 1 | Field Foremen - 20 |

ASSOCIATIONS/AFFILIATIONS

MCAA (*Mechanical Contractors Association of America*) and MCANJ
Robert T. Armistead was the 2010 National President
MCIC (*Mechanical Contracting Industry Council*)
CCA (*Construction Contractors Association of the Hudson Valley*)
ASHRAE (*American Society of Heating, Refrigeration and Air Conditioning Engineers*)
ASME (*American Society of Mechanical Engineers*)
NSPE (*National Society of Professional Engineers*)
NCPWB (*National Certified Pipe Welding Bureau*)
PFI (*Pipe Fabrication Institute*)
NFPA (*National Fire Protection Agency*)
MSCA (*Mechanical Service Contractors Association*) - AMI Services, Inc.
USGBC (*United States Green Building Council*) - AMI Services, Inc.
ISNETWORLD Contractor Member
ConstructSecure Contractor Member

COMPANY TECHNOLOGY

| | | |
|--|-----------------------|------------------|
| BIM/3D Modeling | Trimble Total Station | Trimble QuickPen |
| AutoCAD 3D MEP Fabrication | AutoCAD Revit | Navisworks |
| MS Project | Primavera | MS Office Suite |
| Spectrum Construction Software (job costing, accounting and service) | | |



SAFETY INFORMATION

Safety Manager on Staff -OSHA-Certified Trainer
Documented safety manual and policies available
Foremen are certified in OSHA 30-Hour Construction Safety and Health

Safety Awards:

MCAA/CNA 2014 Safety Excellence Award
MCAA Safety Commendation 2005 - 2014
NJ Governor's Occupational Safety Awards Program 2006 - 2014
Northeastern Subcontractors Association Gold Award Recipient 2009 - 2014
ConocoPhillips Safety Excellence Award 2008 - 2009
Anheuser-Busch Proud to be Safe Award 2005
OSHA VPP Participant at Pfizer, Pearl River NY
OSHA Outreach Program - NY and NJ

OSHA Logs available upon request
NAICS Code - 238220

Total Recordable Incident Rates:

| | <u>Total Cases</u> | <u>Lost Day Cases</u> |
|------|--------------------|-----------------------|
| 2014 | .82 | 0 |
| 2013 | .77 | 0 |
| 2012 | .70 | 0 |
| 2011 | .77 | 0 |